www.aeoon.com f 🖸 in 🕒



## INDUSTRIAL DIGITAL FEXTILE PRINTING SOLUTIONS

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FOR THE WAY YOU WORK

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We are aeoon All employees, partners and customers are part of the aeoon family. **Everything from one single source** We are your professional contact for solutions in the digital textile printing sector. Made in Austria All of our printers

·#≡ kyo link series

All of our printers are manufactured with care, dedication and precision in Austria.

## What is DTG printing?

Direct-to-garment (DTG) is a digital printing method that uses inkjet technology to print directly onto fabrics. Think of it as an inkjet printer, but for textiles. Typically, a DTG printer has printing stations with interchangeable pallets that hold a garment in a fixed position while moving print heads spray the ink onto the garment.



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### **Become part of the aeoon Family!**

As consumer demand and expectations increase, digital printing is becoming the key to competitiveness and business growth.

Digital printing is a considerable investment, so it's crucial you work with a partner who will help you evaluate your options and explain processes, costs and ROI over time. The right solution will expand your capabilities, increase efficiencies, delight customers and ultimately multiply your profits.

aeoon Technologies designs and manufactures industrial direct-to-garment printing machines. With our versatile printing solutions, we have exactly what you need to grow your business. We know that everyone in this business has unique needs, wants and requirements

> We are looking forward to working with you. Best wishes.



and that's why we aim to accommodate your company with our machines and help you shift your business into whatever you want it to be.

We are here to be your partner - with our dedicated support team, our motivated print trainers and our experience in the DTG market, we aim to help you create the best version of your business.

We are a reliable partner with unique values who will continue to support you with our experience and knowhow through everything you want to do with your business.

Angelo Schiestl, Managing Director

Interview with Managing Director Angelo Schiestl

### Thinking and walking new ways

aeoon Technologies was founded in the hometown of Angelo Schiestl – Managing Director and founder. His philosophy to treat all employees, distributors, clients and partners like family has created strong, successful and life-long partnerships.

## → Angelo, as a former screen-printing expert, why do you think is the DTG market growing so fast these days?

DTG has enormous advantages when it comes to small jobs. And – gradually – small jobs are what customers want. The general public is becoming aware of overproduction and waste. In addition to that, people nowadays are very interested in personalised and customised clothing as their want for individuality and self-expression keeps on growing, especially with the younger generation.

### $\rightarrow$ What are some of the advantages that customers have with using aeoon machines?

aeoon provides individual solutions and different machine sizes for a wide variety of companies. Each and every single one of our customers will receive the DTG equipment that is best suited for their business model and needs. And if – after a certain time – customers decide to expand or change their business model, aeoon DTG systems grow with them due to their modular build. Our machines are the fastest DTG printers for piece goods. Additionally to that, aeoon offers the widest range of pallets currently available on the market. Exceptional print quality and an excellent support and training system make sure that there are no limits to our customers' creativity.



eoon DTG printers developed and produced in Austria

### $\rightarrow$ You mentioned your support system. What makes aeoon's support system special?

First of all, the fact that we are working with every customer individually and cut our methods precisely to the needs of our customers. We offer remote support and are currently working on digitalising our support system – with an online Helpdesk, a training app and Virtual Reality glasses. Additionally to that – if there are challenges that can not be resolved by the customer themself, we offer technical assistance directly from either our distributor in the particular country or an aeoon technician from the Austrian headquarters. If you are part of the aeoon Family, we will do everything to turn your business into the most successful business it can be.

### → What is the aeoon Family?

We call our worldwide network of distributors, partners and customers our "aeoon Family". That's mainly because we think further into the future – if you decide for an aeoon printer, you do not simply buy an industrial machine, you buy everything that comes with it. The aeoon Family stands for a network of people with a passion for DTG printing who join their forces in order to create the best possible product and support system. Being part of the aeoon Family means having access to years of knowledge in DTG printing and a passionate worldwide group of people who will help you achieve anything that you want to achieve with your business.

### → What are some of aeoon's core values when working together with so many different people all over the world?

As a company, aeoon stands for inclusivity and equal rights. The aeoon Family shares a common goal – improving the DTG market and get the best results for customers. We believe in equality and treat everyone the same, no matter their gender, their religion, the colour of their skin, their sexual orientation, their age, their social environment, etc. We have a no-tolerance policy for discrimination and are very proud of our close-knit community within the company. Fortunately, we have been able to build up a great team with a strong sense of togetherness. A good atmosphere among colleagues creates a good workspace. My personal policy is: "If you are having fun doing something, you are going to do a great job at it."

### → Despite working on such an international level, you are still very much connected with your home in Austria, right?

Yes. All of our machines are designed, developed and produced directly at our headquarters in the Tyrolian village of Kramsach. 75% of all the components in the machines come from within a radius of 50 km.

As a company, we are aware of the technical expertise within this area and are very proud to represent Austrian Engineering to the world. We are very homebound and try to be a strong economical player in our area, especially by always being open for new employees. A really important thing for me personally is to encourage young people to look into starting a career in the DTG business. Motivation and drive go a long way and the DTG industry has space for so many different talents because it's such a diverse business.

## → You spoke about Austrian Engineering. How do you think do aeoon machines represent the values of Austrian Engineering?

Austrian Engineering is all about durability and smart design. We are not building machines that will print for one or two years and turn into a junkyard case after that. aeoon printers have a very long design life and are built out of sturdy metal components. Our machines are designed for constant industrial use and their modular build makes them extremely flexible. We only use components of the highest quality and do not work with inside-spray-pretreatment as it has been proven to damage the machine, as well as the print heads from within, thus shortening their work life. An aeoon printer is meant to serve customers for as long as possible. And – in addition to that – we offer to trade-in printers after a certain time so that none of the high-quality materials go to waste.

## → Refurbishing machines is clearly a very sustainable way of working! Are you putting a focus on that with your machines?

Because we are located in the heart of the Alps, we are very aware of the fragility of our environment. We believe that every company, especially in the textile industry, should do their best to prevent environmental damage. aeoon is currently working on an extensive sustainability strategy to expand the foundation that we have already built: Our water-based inks are GOTS-approved and OekoTex® certified, our dedicated R&D-team considers the environmental influence of our machines very carefully, even in the developing process. This is a strong point of aeoon: Because everything happens in our headquarters, people of all departments are in close communication with each other. We have the possibility to take into account all aspects of building – and ultimately selling – our products.



Angelo Schiestl - Managing Director of aeoon Technologies

### $\rightarrow$ Printers are not the only products that aeoon sells, right?

No, of course not. We have a principle called the "aeoon all-in-one solution". If you decide for an aeoon printer, you don't just get a printer and have to look for everything else for yourself. We offer drying systems, pre-treatment systems, heat presses, print equipment, storage solutions, inks, consumables, software and so forth – all from one source. Basically, you are able to buy yourself a complete print shop at aeoon. This holds many advantages for customers, especially because we offer so many different options and sizes of our equipment – there is aeoon equipment for any size of industrial companies. No matter if you are a newcomer or already an established company. With our equipment and knowhow, we'll set you up for success.

### $\rightarrow$ Thank you very much, Angelo. Is there anything you would like to say as a closing statement?

We want to innovate the business but more importantly, we want to make our customers successful. At aeoon, we are constantly working on finding new ways to improve the ever-growing DTG market. We are looking forward to the future and can assure everyone that we have some great innovations up our sleeves.

If you want to meet us in person or come to our Innovation Centre via livestream, please contact: sales@aeoon.com Thank you.

### Design without limits color, complexity, quantity



Sample prints :) You will be delighted with the quality of our prints. Order your sample box for FREE. sales@aeoon.com

## What you should consider when choosing a DTG printer

There are many types of DTG printers that range in price and quality, so it's important you find the best one for the way you work. Here are six key areas to consider to make sure you get the most out of your investment.

### 1. What is your daily production?

DTG printing is a substantial investment, so depending on your print volume, it may or may not make sense for your operations. For example, with the aeoon Maikuro DTG printer, you'd want to be reaching a minimum volume of 150 shirts/ day. The aeoon Compact model is best for 300 shirts/day and the KYO 12/3 is ideal for 800 shirts/day or more. Evaluate what throughput is needed to see an ROI. For example, the KYO 12/3 would pay for itself for the rest of the month if it ran at full capacity for three full production days - which means you would be earning profit the other three weeks of the month. Work with a partner who will help you understand the best option for your production volume and the way you work.

### 2. Is the pretreatment process kept offline?

Separating critical processes is crucial to minimize failure points and downtime, and maximize efficiencies. Machines that integrate printing with other processes - such as pretreating and drying - have far too many failure points that put your entire operation at risk. For example, with an inline pretreatment process, if the pretreatment nozzle ever experiences an issue, your entire print operation goes offline. In addition, textile manufacturers are starting to launch pretreated garments which will eventually eliminate the pretreatment step.

### 3. Are quality and ink usage optimized?

The higher the print quality, the more your customers will be coming back. Print head performance is crucial in order to achieve the best possible results. When you consider buying a DTG printer, ask about the smallest picoliter droplet size, that the printheads are able to produce, and the maximum DPI (dots-perinch). Colour accuracy is another important aspect to consider. Ideally, the printer's RIP (raster image processor) provides colour profiling, which covers a large amount of PMS colours, without requiring additional spot colours. A RIP that removes parts of an image that match the garment's colour will help you save ink.

### 4. Is continuous training and responsive support provided?

You're not just choosing a printer, you're choosing a partner. DTG is an evolving market and the learning curve can seem overwhelming at times. Your partner should be consultative and collaborative, helping determine and develop the best solution for the way you work. Continuous training should be provided to ensure you're always maximizing your investment. Having a dedicated support team is just as important. On-site and remote support options, as well as preventative maintenance visits. will ensure downtime is minimized.

### 5. What is the useful life and cost per print?

The total cost of ownership includes initial price, weekly output, ink costs, operator costs and more. Ideally, you want a printer that's capable of the highest output with one operator to achieve the lowest cost per print. Reliability and useful life are other big considerations. True industrialgrade printers, such as the aeoon KYO 12/3 have a useful life of more than 17 years which can be more than double the life of other available printers.

### 6. Will the printer integrate and be scalable long-term?

Avoid printers that come with proprietary software. Proprietary software limits your ability to choose the software that best matches your business model, and restricts your ability to change or add software solutions. Choose a printer that will integrate with a software solution of your choice to ensure the solution is scalable as your business grows

We have the machine you need today, and the power to scale with your business. Customer: CEO Robert Hake – MyLocker LLC

## The best scalable solution for **POD** fulfillment

MyLocker is a company based in Detroit, U.S., that creates online stores for schools, leagues and teams. Everybody who would like to offer customised products without having the required inventory, is a potential customer for MyLocker.

Customers can choose from a wide range of different products, including T-Shirts, sweatshirts, Triblends, etc. in different weights, colours and combinations of fabrics.

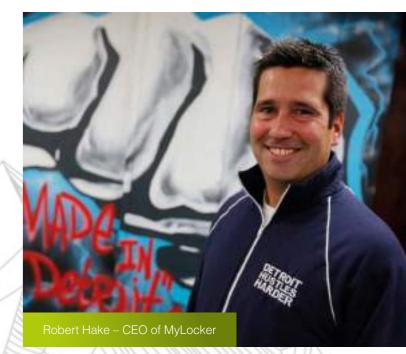
MyLocker has more than 30 aeoons running 2 shifts/7 days a week. We have tested every commercial DTG machine and aeoon is by far the most scalable solution for POD fulfillment. Their high-definition prints, their cost per/print, and up-time reliability are the best in the market. aeoon Technologies blows the competition clean out of water.

CEO Robert Hake says: "aeoon produces the highest guality at the most competitive cost. We have a very intuitive user interface that lets customers go and create exactly what they want. They can personalise, they can have their own text, names, numbers to their design and make it theirs. The software we have, picks up that consumer generated design and it injects it into our aeoon machine for a very quick delivery."

In order to always guarantee the best guality for our customers, we need high-quality, industrial-level equipment. Aside from that, the machines have to be easy to use, practical and sturdy. aeoon has been a great solution for us: Since switching over to aeoon, the quality of our prints has increased tremendously. Our prints stand out due to the designs' brightness and excellent handfeel. Working on an aeoon machine is also incredibly easy and all parts of the machine are well-accessible.

We started off with 20 Kyo printers and as our business continued to grow, aeoon's print guality enabled us to win orders that we would have never received without it. Another advantage of aeoon machines is their versatility. We are getting double the amount of prints per operator, per machine, than we had before. Another great thing about aeoon's printing systems is the external pretreatment process. We have doubled the production at half of the price because we prefer to have our printer doing exactly what it should do: Print. Not spending time pretreating.

In addition to all the benefits that the machines bring to the table, we are also very pleased with the service and support we have received over the years.



### www.mylocker.net

YOU DESIGN IT. WE MAKE IT. YOU WEAR IT.

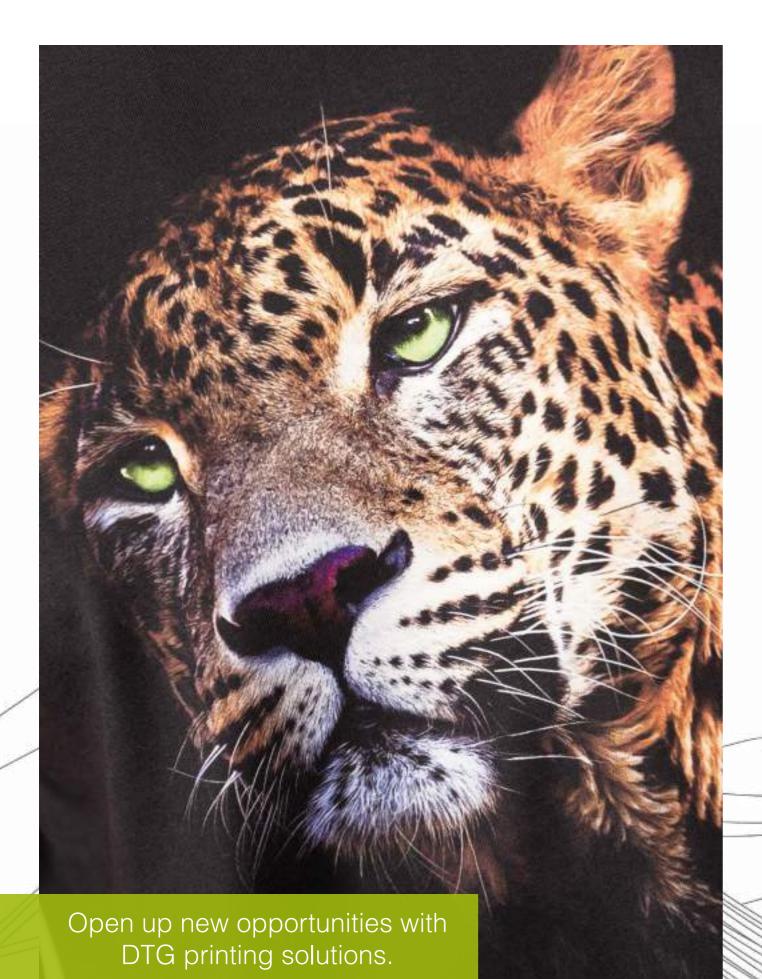
### **CUSTOMER DETAILS:**

COMPANY: MyLocker LLC, Detroit - Michigan

**BRANCHES:** POD Fulfillment, Apparel and Merchandise

**CUSTOMER SINCE:** 2013

MACHINES: 35 Kyo Series

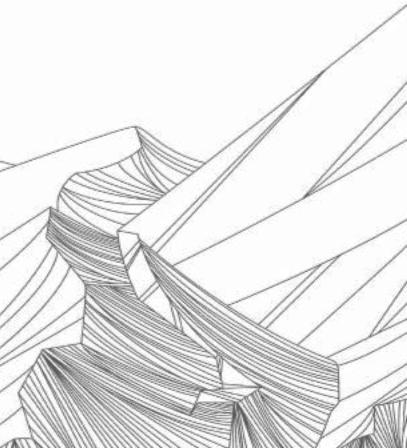


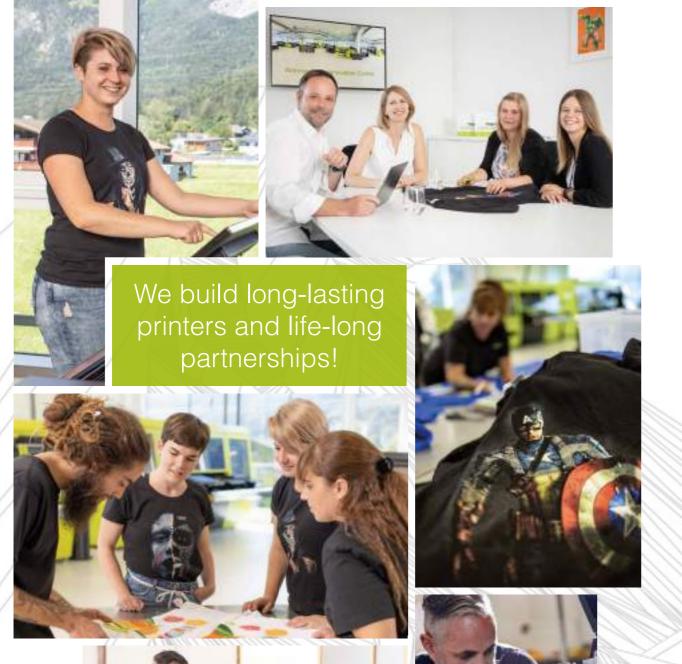
## aeoon DTG printers

aeoon DTG printers offer superior quality and photorealistic DTG prints at the highest printing speed. We are proud to work with a versatile and efficient team that is flexible and strongly focused on meeting our customer's individual requirements.

Our goal is to offer the most innovative machine designs with unmatched durability that enable our customers to produce the best DTG prints available for their customers. Our customers profitability and success are paramount to aeoon.











## aeoon end-to-end DTG solutions

### **Outstanding print quality**

- Print photorealistic pictures, gradients, thin lines
- Excellent hand feel of the print
- GOTS approved and OEKO-Tex® certified inks and fluids

### **Technical & Support**

- · On-site, remote and digital support
- · Minimise operating and maintenance costs
- Prevent faults and system failures

### All-in-one solutions for DTG

- Many years of experience in DTG industry
- Reliable partner and dealer network
- · Smart end-to-end solutions for digital textile printing



### **Ready to automate**

- Integrated OPC-UA and REST interface
- POD-Fulfillment using any online marketplace platform including Shopify®, WooCommerce, Etsy, Amazon, and more.

### **Offline Pretreatment**

- · Creating an efficient workflow
- · No corrosion and rust inside the printer
- Automatic fluid change

### Made in Austria

- · High quality industrial DTG equipment
- Customized solutions
- Local and regional supplier network

Medium to High Volume **Business Models** 

Compact and Compact PLUS

> \* Depending on the performance of the operator, the material and design and on dark/colored garment. Printing size: Din A4 (Maikuro), 40x20cm/~16x8in (Compact, Compact PLUS, Kyo, Kyo PLUS, Kyo Link, Hybrid)

Exceptionally long-lasting printers that produce exceptional results.

Customer: Frank & Söhne AG

## We are never left out in the cold

Frank & Söhne AG is a leading specialist printing company in Germany. We offer textile decoration, 3-dimensional technical components, promotional items and similar objects of all shapes and materials.

In 2014, we decided to purchase an aeoon Kyo 8 printer - this step followed an intense comparison aeoon's main competitor. However, in all quality and price-related features, aeoon was able to outperform the competition, in some cases by a considerable margin.

Since then, our machine has been running smoothly and reliably with the exception of a major overhaul in 2022. The overhaul was necessary after more than 8 years of operation without any major maintenance work. Many thanks to the aeoon service team who made the overhaul possible in the first place. We had ourselves certified according to the GOT standard back in 2011. The GOTS-approved inks and additives at aeoon gave us an advantage and make us stand out from the competition.

All in all, we are very satisfied with the aeoon printer and service. We print over 1 million textiles a year, so it goes without saying that sometimes challenges will arise. Having a good support system is essential. aeoon's Support is constantly developing and is able to guickly isolate issues and rectify them. Through remote diagnosis, we can solve smaller problems ourselves under the guidance of the Support team. aeoon offers an "all-round carefree package", so to speak. We are never left out in the cold, which we appreciate a lot. Daily maintenance is very quickly done. The staff has been trained and can easily take care of the machine.

We at Frank & Söhne AG recommend aeoon and its machines and are very happy to be part of the aeoon Family! www.frank-druckerei.com

Customer: Ilias Chatzis – KXScreens

## We keep up to date with every development

Located in Kalochori, Greece, KXScreen started off as a screenprinting business and later on also expanded to roll-to-roll printing. Since 2016 we are printing digitally on black and white garments with an aeoon Compact printer.

Mostly, we print on cotton, linen, viscose, modal, papers for decoupage, wood and polyester. We decided to purchase an aeoon printer after thorough investigation and consideration of all our options and were expecting a lot, when we finally decided for a model. And we can really say that our expectations have not been let down. We are very pleased with the flexibility, reliability and overall quality of the printer. Additionally, the print quality is excellent and the maintenance is very easy to do. However, it is not only the machine itself that we are pleased with – with aeoon, we have found ourselves in experienced and dedicated hands from the start. We are very happy with the friendly and efficient support we have been receiving throughout the years. All of those factors have lead up to a point where we are planning on purchasing yet another - bigger - aeoon printer soon. www.kxscreens.gr





### **CUSTOMER DETAILS:**

COMPANY: Frank & Söhne, Schweinfurt - Germany BRANCHES: Special Printing Shop **CUSTOMER SINCE: 2014 MACHINES:** Kyo Series





### **CUSTOMER DETAILS:**

COMPANY: KXScreens, Kalochori - Greece BRANCHES: Screen Printer, POD Fulfillment CUSTOMER SINCE: 2016 **MACHINES:** Compact Series



## aeoon DTG equipment

For smooth operation and to achieve the highest possible output and print quality, it is crucial that the peripherals are ideally coordinated. For this reason, aeoon Technologies offers a range of equipment that is ideally suited to our DTG printers.

> Everything from one single source. End-to-end solutions for the DTG printing sector.

Unrivaled speed, reliability and qualitiy. The best industrial DTG printing solution. 27

### For industrial high volume porduction

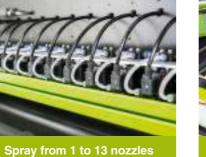
## **PTB** Series

- **Pretreatment area** You can individually choose nozzles and set the exact size of the area you want to pretreat. A laser system will automatically detect the correct spraying area on the garment.
- Easy to use An integrated touchscreen and other helpful features makes operation easier, for example the automatic fluid change or the integrated cleaning system.
- **Self-cleaning system** The self cleaning function helps prevent sedimentation. When the machine is not in use, the integrated capping station cleans the nozzles automatically.
- Ready to automate The integrated OPC-UA and REST interface enables easy integration of the PTB series into an automated production process.

### Features that make the difference





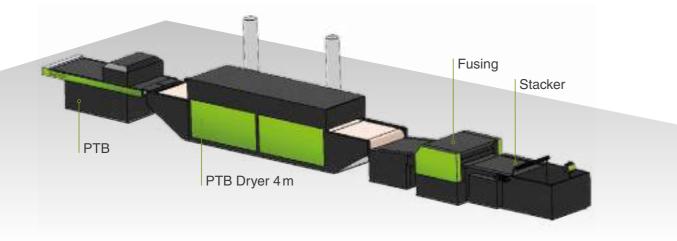




### **PTB Line Up**

### Increasing efficiency in DTG production

Our PTB Line Up is the ideal combination of pretreatment, drying, fusing and stacking. It gives you the opportunity to build an efficient production workflow, increase output and higher quality. Choose the competitive advantage that will give you a big head start over your competitors who are less willing to innovate.







This product meets the high quality standard of aeoon Technologies.

### **Technical Details:**

Number of Tank Connections	3x Pretretment, 1x Cleaning Fluid, 1x dest. Water		
Belt	1 m width and 3 m length		
Number of Nozzles	13		
Self-Cleaning System	Integrated		
Interface	OPC-UA and REST interface		
Dimension (wxdxh)	300x120x140cm /~118x47x55 in		
Weight	250 kg / 551lb		
Maximum Air Consumption	500 l/min		
Electrical Supply	1 x 220/240 V + N + PE, 16 A,		
Frequency	50/60 Hz (+/- 5%)		
Maximum Power Consumption	0.9 kVA		





Perfecting every DTG detail – from process to print.





## **External** Pretreatment

6 reasons why it's the most efficient way to pretreat

### SPEED

Pretreating garments outside of the machine speeds the whole printing process up. One PTB machine can cater to multiple printers. This saves time and makes for a more efficient workflow.

### LONG SHELF-LIFE

3

5

It is possible to pretreat garments in advance and store them – for a whole year! This is very efficient and improves the workflow even further.

### CONTROL

With the pretreatment process inside of the printer, there is no possibility to control how much pretreat goes where. An external pretreatment process ensures pre cision in amount and position of the pretreat.





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One PTB machine can cater to multiple printers. This saves time and allows a more efficient workflow!





### **PRINT QUALITY**

A wet-on-dry print is much more detailed than a wet-on-wet print – pin-sharp, photorealistic images are only possible with external pretreatment.



### MINIMISING FAILURE POINTS

Creating an efficient workflow is all about minimising the chance of errors. This is best done by separating critical processes.



### PROTECTION

Spraying pretreat inside of an industrial DTG printer is very damaging to the machine and will lead to corrosion and rust. The white ink reacts with the pretreat in the machine - this chemical reaction can destroy the print heads.

### Incredibly efficient drying systems



- Specification and size Dryers can be adjusted to the customer's exact requirements.
- · High specification controller Set temperature and actual temperature indicator, belt speed indicator, burner 'ON' indicator, burner 'FAULT' indicator, PLC Mod link - LAN digital coms links via internet.
- Low running costs Due to air circulation through the dryer and the advanced burner system, the Clean Burn technology that is designed into the dryer enables it to operate with very low gas or electricity consumption.
- Insulated construction Dryer is insulated to a very high specification to ensure that the heat stays within the dryer and the outer skin stays cold.
- Easy belt access Dryer hoods lift up for easy access enables inside of dryer to be cleaned and maintained.
- High drying performance The Clean Burn technology dryer provides the ultimate drying performance and will eliminate any current drying issues an operation faces. i.e. scorching, discolouration, washability etc.



### **IMPORTANT NOTICE: CLEAN BURN TECHNOLOGY**

Uses natural gas or propane gas (small bottles). The gas usage is very small therefore if natural gas supply is not available then small gas propane bottles can be used, i.e. special gas supply is not necessary.



## Increase quality and washability in an easy way External Heat Press

- High flexibility Many standard and custom plate sizes available; easy exchangeable and rotable.
- Easy use system Automated temperature control and digital time counter, adjustable distance between table and heating plate.
- Solid construction Heating plate covered with teflon, suitable for professional usage.





### No matter if cotton, polyester, long sleeve shirts, hoodies, pants, jeans, ...

**Folding** Machines

aeoon offers different folding machines. - Depending on the needs of the customer, the machines we offer can fold up to 1000 pieces of clothing an hour. Our folding machines fold clothes precisely and are very reliable and helpful tools for a DTG production line. All the machines we offer have different folding programmes and even a packaging option.





T-Fold

T-Apparel





### The right pallet for every print job

## Pallet Range

aeoon Technologies offers the most extensive range and the biggest pallets on the market. We offer standard sizes as well as customized sizes for a wide variety of printing requirements. All pallets can be exchanged fast and easily. Our necklabel pallets and our big pallet sizes with up to 200 x 98 cm offer big advantages for our customers.



### From standard pallets to special pallets



Standard pallets



Neck Label pallets















Polo pallets



Frameless pallets

### A great solution for the wet-on-dry printing process

## Ready 2 Print Shirts

As the DTG market continues to evolve, it is only natural that substrates and garments also go through certain changes over the years. One of these changes are Ready-to-print garments. These textiles are already perfectly pretreated and immediately ready to use. This is of course a great advantage for businesses that would rather not pretreat their garments in-house and it also saves time and space.

aeoon's wet-on-dry printing system allows you to use Ready-To-Print garments and benefit from all the advantages that these textiles bring to the table. Naturally, it is not possible for printers with internal pretreating systems to use R2P garments.

aeoon's unmatched print quality and high output, combined with the benefits of Ready-to-print garments are a great package that will help your business on its way to success.

### Print without the need to pretreat inhouse.

- · Perfectly pretreated textiles for wet-on-dry production
- · Cost and time reduction through increased efficiency and production
- Optimal utilization of aeoon Technologies printing capacities
- · The entire garment surface can be printed on





Tag pallets

High standards concerning sustainability

## Sustainable inks for our future

aeoon inks are GOTS approved and OEKO-TEX® certified. But hang on... what does that even mean? For a product to be "GOTS or OEKO-TEX® certified", all companies involved have to have passed strict inspections - and yes, aeoon inks and fluids have passed these inspections and therefore they are ECO-PASSPORT certified. So, if you want to offer your customers certified clothing, you can use aeoon inks to print on your products without any worries.



### GOTS

GOTS is a leading international set of rules for the production and trade of natural textiles. This set of rules does not only cover ecological criteria but social criteria in the production of products as well - this includes the payment of the minimum wage, trade unions, safe working conditions and a ban on child labour.



### **OEKO-TEX®**

OEKO-TEX<sup>®</sup> enables consumers and companies to make responsible decisions which protect our planet for future generations. The testing and certification process on which our standards are based guarantees maximum consumer safety.



Vivid colors, high lightfastness and washing resistance

## **High-quality waterbased** Pigment Inks

Nowadays more than ever, DTG printing businesses are going eco-friendly as customers are becoming more conscious about where their product is coming from and how it's made. Water based ink, which is made by suspending a biodegradable pigment into a water base, is gaining popularity within the DTG printing industry due to its combination of quality, affordability, and eco-friendliness.

aeoon Technologies is dedicated to protecting and conserving our natural environment and therefore uses 100% waterbased ink. Our Innovation Center has been continuously testing print parameters and

improving the print quality on a huge variety of garments. Additionally, our team has been focusing on reducing the amount of ink being used while maintaining an outstanding print quality, which has a significant ecological and economic impact for our customers and the print industry.



Expanded color range for limitless creativity

## **Gamut Expansion Colors (GEC)**

For DTG printers using only CMYK colors, it is not possible in some cases to recreate the vibrancy and brightness of an RGB picture in a print. That is because the colors required are simply "out of gamut" - they are not in the CMYK color range. With GEC by aeoon, it is finally no longer necessary to compensate that loss or try to balance it out with tweaks!

### **Benefits:**

- · Larger color gamut and improved transitions between colors
- · Pantone colors are easier and more accurate to achieve
- Improved color brilliance
- · The printed result is closer to the original RGB design

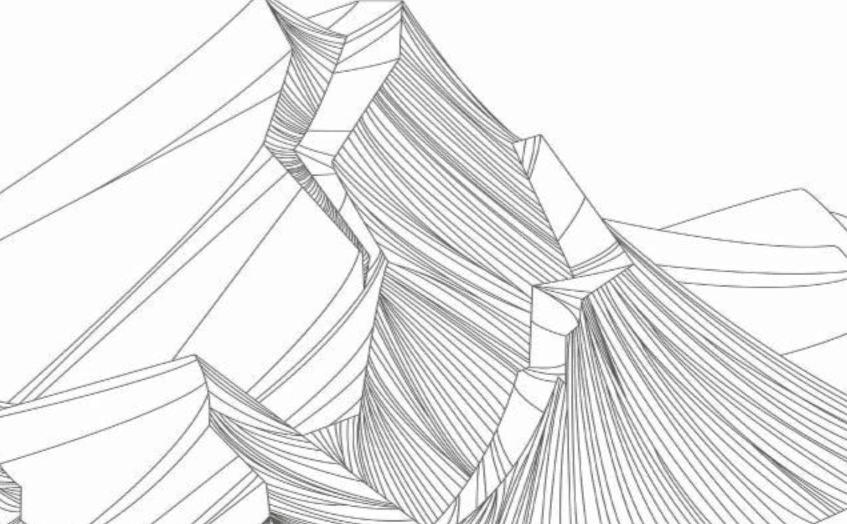






## aeoon DTG solutions

Direct to garment is an evolving market and the learning curve can seem overwhelming at times. With collective internal knowledge and expertise, aeoon Technologies has been building up substantial experience and know how, which is proudly shared with our customers.



Customer satisfaction is our top priority.

## Maintenance & Support for a powerful and reliable performance

With our aeoon maintenance and support package, we have found a solution to combine all technical and administrative measures, as well as management measures during the lifespan of an aeoon machine. We put our focus on the working order and its restoration. We do everything we can, so you are always able to reach the desired performance and function and prevent failures.

### **OUR MEASURES AIM TO:**

- · Prevent faults and system failures
- · Minimise operating and maintenance costs
- Maintain the client's investment in the long term, taking into account the most favourable total costs
- · Improve operational safety
- Forward plan costs
- · Comply with maintenance cycles

### AND:

- Increase the service life of machines and other equipment
- · Optimise in-house processes and operations
- Create a forward-looking cost plan
- Improve the availability

### Benefit from the advantages of the annual maintenance contract



### aeoon offers a high level of quality for the required services, including the documents

Professional performance of all services by certified experts, as well as clear documentation and maintenance of all product-specific data. We guarantee compliance with all necessary testing and maintenance cycles. In addition, we offer an extensive knowledge database (Helpdesk) on all technical information of systems and plants and the InterACTive App (Training App), to ensure professional handling of the machines by your employees.

We of course also provide individual checklists for inspection and maintenance, to ensure compliance with the legally prescribed points, which are to be carried out in regular cycles by your employees.

### The four measures of maintenance

		//////////////////////////////////////	E.				
0		2 MAINTENANCE					
	The basis for regular testing is the technical documentation provided by the manufacturer.	The basis for maintenance is the relevant guidelines, standards and laws.					
7	Determining and assess- ing the current status.	Preservation of the target state.	F s ç				
	мі						
ĺ	Check, measure, count, trigger, document, analyse	readjust, clean, replace, release, record	r t				





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Handling of maintenance measures to prevent uncontrolled system failure and rectification of problems in the event of damage.

### 4 ENHANCEMENT

By replacing or adding components, an existing system is brought up to the current (safety) technical standard (retrofitting).

### LS

Servicing

Restoration of the target state or securing the target state in the long term. Increasing functional safety without changing the required function.

### RES

repair, adjust, replace, trigger, log Planning, preliminary measures, release, implementation, testing, documentation

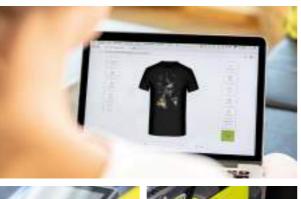
## What is automation?



There are many methods used to decorate garments. Direct-To-Garment (DTG) printing is just one of them. But DTG has more production flexibility than traditional forms of decoration like screen printing, and if harnessed correctly, DTG printing can become a powerhouse of profitability and growth.

In a market that is struggling to maintain reasonable profit margins and defend itself from cut-throat competition and declining sales, DTG printing stands out as uniquely capable of creating huge gross profits while at the same time experiencing phenomenal sales growth. Automated production processes are driving this change in the market.

Demand drives creativity, significant demand drives the kind of creativity necessary to transform an industry, and we are experiencing this kind of demand today in the decoration industry. Highly flexible Print-On-Demand (POD) decorated products include all kinds of things. Some are obvious - T-shirts, hoodies, pants, and hats. Some not so obvious because they are not thought of as typical POD products - custom printed towels, custom printed dog collars, customized Christmas ornaments, custom printed laptop covers, and custom printed neck ties. It is fair to say that POD has expanded far beyond typical garment applications.





Maintain overview – increase performance – reduce costs

## The process of automation

Let's agree on one thing to begin with. Automation is not automated if you have to personally handle an order in any way before releasing it into production. In a truly automated system new orders flow into the system from various sites 24 hours a day. If you are "working an order" before releasing it to production then you are not automated, you might be highly organized, but not automated.

One of the key requirements for an automation system to be productive is combining both software and hardware from the vendor supplying the system. Hardware, or workstations, must be designed and manufactured specifically for the automation process. They must be extremely durable, compact and have touch screen capability.

Keyboards and traditional computers do not work well. These traditional computers are not durable enough and they're clumsy. Computers are difficult to mount in an efficient location for the operator. Size also makes them awkward for the operator. Without a properly designed automation workstation the automation system can actually slow down the operator.

Every production plant is different. The ability to configure the automation system to fit the plant, and the plants clients, is a critical feature of automation. Let's examine three major areas that require flexibility.

Scalability. Want to add an additional printer, shipping station or QC station? A good automation system should allow for scalability when and where the client needs it.

### How automated DTG printing works

### **1. CREATE A PICK LIST**

Orders are automatically recorded. A pick list from all garments of the same color, style and size. regardless of orders is generated.



### 2. PRINT QR STICKER

Print QR code stickers and stick them on the garments. These stickers contain all the order information - including artwork and shipping information.



### **3. DTG PRODUCTION**

At each production station (pretreatment, DTG printer, embroidery, ...) scan the sticker and automatically retrieve all relevant information and data for the respective job.



### **4. QUALITY CONTROL**

An operator scans the label after the garment is printed to check the quality of the print. If not approved, the job will go back into the queue.



### After the garment passes quality control, an operator scans the label to retrieve

Programmability. Do you need to integrate the automation system with an existing in-house management Information system (MIS)? Does that system already handle some of the processes necessary to automate production? If so, you need an automation system and technical support team that can accommodate your specific challenges.

Order Acquisition Automation. The best automation system in the world is useless if you cannot get the orders into the system automatically. It is impossible to compete and make money if incoming orders require off-line adjustment of some kind. No human intervention allowed, none.

One final point to consider. Does the automation system need to automate additional but different production processes? For example, automated DTG printing and automated embroidery. Does it then need to combine these items after production into one shipment? Look for an automation system that can handle multiple production processes.

### **5. READY FOR SHIPPING**

all shipping information and print the shipping label.



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**Digital printing** automation opens up a world of profitable possibilities.

Customer: Paulius Šulga – UAB Divitus

## **High-quality equipment** and great support

UAB Divitus was founded in 2014 in Lithuania and specialises is e-commerce and POD. Our company is located in Kaunas city.

A year ago, we finally made the switch from small DTG printers to industrial-level aeoon machines and purchased a Kyo and a Compact model. Being part of the aeoon Family has helped us a lot, especially during the first period of us working with our aeoon printers, as operating such high-level equipment was completely new for us. We are very pleased with aeoon's dedicated support team and they way they continue to help us with any issue along the way. We mainly print on hoodies, T-Shirts and sweatshirts, but because aeoon machines are so versatile, it is possible for us to print on a vast amount of different garments. Our automated workflow system runs smoothly and we and our customers are very happy with the washing resistance of the prints, the brightness of the colours and the speed of the machines.

We would recommend aeoon printing systems to anyone who wants to work on a POD basis but doesn't want a lot of competition. Because we are very pleased with our aeoon printers and want to expand our POD sector, we are planning on potentially adding one to two additional Kyos to our machine park in the future.

www.divitus.lt







### CUSTOMER DETAILS:

### COMPANY: UAB Divitus, Kaunas – Lithuania BRANCHES: DTG Printer, POD Fulfillment **CUSTOMER SINCE: 2022**

MACHINES: Kyo Series, Compact Series, PTB-Machine, Dryer

## ADI – Consulting, training, education and publications

DTG is a relatively new printing technique which has opened new possibilities over the last few years that the printing industry has dreamed of for decades.



But with all those great opportunities come great challenges: aeoon Technologies has been taking on these challenges for the past 12 years. And we want to pass the knowledge and experience we have gained onto our customers and the world.

The ADI (aeoon digital institute) offers courses and trainings in all aspects of DTG – printing, image editing, technical training and so forth – all taught by experienced and dedicated aeoon printing experts. aeoon wants to build a worldwide network of DTG enthusiasts to share knowledge, experience, and a common optimism for DTG.

The ADI is the next big step on the way towards that goal.

### ADI – Highlights

- Training courses in all aspects of DTG (print training, technical training, etc.)
- Modern equipment
- Newly built training space
- Effective teaching system
- Experienced DTG experts
- InterActive Training App
- Online Helpdesk
- Worldwide Network



## Innovation Center – a place for bubbling creativity

750sqm of space – for presenting high-quality DTG equipment. That in itself is a dream come true, but our Innovation Center offers far more than just a place for presentation!

The aeoon Innovation Center team is extremely dedicated and has years of practical experience. Their focus is the customer and they have gathered extensive knowledge from on-site experience with customers.

Their two main task fields are presentations, sample printing and support as well as in-house-trainings. However, they are also involved in R&D by developing consumables and machines, workflow improvements and testing new processes. Due to this system, the Innovation Center team has a unique oversight of all the processes and can guide aeoon customers through every phase they go through with their DTG printing business.

### We offer a wide range of services:

### → Trainings

Our dedicated and experienced IC team does comprehensive training courses about everything concerning DTG – starting with basic trainings for beginners up to advanced trainings for experienced operators.

### → Assisting our customers

With all our departments working closely together in the aeoon headquarters, we are in an ideal position to gain experience and knowledge as a team. The IC team works extremely closely with our Support team to help resolve any challenges that may arise for customers – this solutions-oriented method also helps to improve our products long-term.

### → Creating profiles

With the purchase of a machine, each customer receives a suitable set of profiles for their setup. However, there are also specialists in our IC that create customised profiles at the customer's request. 49



### → Simplifying the print workflow

For our customers, the workflow is one of the most important aspects of their business – that is why our IC specialists are constantly working on making the workflow faster, easier and more cost-efficient, while working on new pre-treatments, inks and software enhancements. Customers additionally receive trainings on how to create and use the perfect workflow for their business.

### → Knowledge

The Innovation Center is not only used to train people but also to gather knowledge and experience – the IC team also helps further develop our machines, inks and cleaners and puts every single component through its paces. Book your livestream

es@aeoon.com



Sustainability & Environmental awareness

# Setting the course for tomorrow today

From the very beginning of aeoon Technologies, sustainability has been an integral part of our company's philosophy. For us it is a way of life, rather than a concept that we adopted due to it becoming much more prominent in recent years.

It has been in our DNA from the start. We develop and produce our machines in a stunning and yet vulnerable Austrian environment. The people who work at aeoon have a strong connection and long history living in and protecting the nature around them. This unique perspective reflects in our inherit need to take care of our natural and cultural resources.

With our innovative DTG technology we give our customers the ability to operate efficiently and profitably on a Print-On-Demand (POD) basis. This technology

reduces the consumption of natural resources, energy, transportation and logistic procedures, as well as textile waste, tremendously.

We understand that doing good is not enough – it must be done the right way. With this idea in mind, we have been continuously improving the performance and production methods of our machines. Now, aeoon Technologies sets global benchmarks for durability, energy efficiency, recyclability, and design life for DTG printers. We have been careful to select local suppliers who share our values to ensure every component produced and utilized in our machines meets our sustainability philosophy. The majority of our suppliers are from our nearby vicinity, sharing our ideas and values and at the end reducing transport emissions, which benefits our customers and the environment.

We are proud to be working closely with developers and certifiers on the advancement of our water-based inks, cleaning and pretreatment fluids. Thanks to these efforts we can provide the latest GOTS® approved and OE-KO-TEX® certified inks and liquids, which subsequently facilitates the certification process for our clients.



Our goal is to offer machines which are more energy efficient, utilizing environmentally friendly parts and consumables

Account of the most eco-friendly solution in the DTG marketplace.

VOC and HAP ink solutions and strives to eliminate all VOC impact.

A aeoon Technologies works with suppliers and customers who believe in "clean manufacturing" process and adhere to all local municipality requirements.

A aeoon Technologies will not sell equipment to customers who purposely damage the environment, violate labor laws or operate in an unsafe manner.

All our machines are produced in our newly built, energy efficient headquarters in Tyrol. Exceeding the already high environmental and social standards the Austrian government stes, aeoon Technologies is dedicated to further invest in a more sustainable planet for future generations.

Great investments have also been made in our employees, to whom we strive to provide a healthy, well balanced and motivating work environment. Zero discrimination and harassment policies are lived by each of our "family members." We are an inclusive, equal-opportunity employer who values our most valuable resource – people.



### aeoon distribution network

made in austria - supported worldwide



### Where to find us:

### aeoon Technologies gmbh

Amerling 133 6233 Kramsach – Austria

Phone: +43 5337 63207 E-Mail: office@aeoon.com

### aeoon North America

3585 N 124th Street Brookfield WI 53005 – USA

Phone: +1 (262) 527-4030 E-Mail: salesus@aeoon.com

Please send orders and price inquiries to: sales@aeoon.com